

# 5TH ANNUAL CHARITY AUCTION BIO BOOK

OVER 1 MILLION DOLLARS RAISED FOR THE CHILDREN OF OUR VALLEY! THANK YOU FOR BEING A VALLEY GUARDIAN!



### **AARON KORGES**

Aaron Korges is Owner of Airstream of Scottsdale.

What They Do Best: Multiple Recreational Vehicles, Airstream, Luxury Real Estate, Commercial Real Estate

Where They Are Located Now: Airstream of Scottsdale serves the entire Phoenix metro area.

Interesting Fact: He also owns a luxury residential development company and invests in opportunistic commercial real estate deals.





# **ALEX CARPIO**

Alex Carpio is a partner at Snow, Carpio & Weekley, PLC Arizona's largest workers' compensation firm.

What They Do Best: At Snow, Carpio and Weekley, we have defended the rights of thousands of Arizona workers, securing for them millions of dollars of injury insurance benefits. In law school he worked for the Arizona Attorney General's Office representing the Arizona Real Estate Department, Insurance Department and Banking Department. He also interned with the United States Attorney's Office – Criminal Division and clerked for Judge LeVay and Judge Richardson at the Executive Office of Immigration Review. Workers Compensation, insurance defense, commercial litigation, social security disability, and criminal defense.

Interesting Fact: He is a mentor for the Challenge Foundation.





### **ALEX MERUELO**

Alex Meruelo Jr. is the Strategic Advisor of the Business and Hockey Operations at the Arizona Coyotes

What They Do Best: Alex Meruelo joined the Coyotes organization in August 2019. He serves as a strategic advisor to the Coyotes business and hockey operations departments and works closely with Coyotes' President and CEO Xavier Gutierrez and President of Business Operations Pat Murphy. Alex is also the Chairman of the Arizona Coyotes Foundation and is very involved with the team's community and fundraising efforts.

Interesting Fact: Alex grew up in Newport Beach, Ca, and was a student at the prestigious Mater Dei High School. He attended the University of South California, graduating from the Marshall Business School in 2019.





## **ALEX VAN CAMP**

Name: Alex Van Camp is the SVP Sales at true[X] media

What I do best: I like to think I'm a pretty good dad.

Where he is from/Located: From Nogales AZ, currently in Queen Creek.

Hobbies: Reading, working out, tequila, travel.

Interesting fact: I've never seen an episode of The Office but I always pretended like I watched it.





### ALEXANDER MATALLANA

Alexander Matallana is the Owner of Quality automotive sales dealership

What They Do Best: Alexander knows that one of the biggest investments for an individual, family or business is to have a long lasting and reliable automobile and that's why they provide a unique opportunity and experience at Quality Automotive Sales Inc

Where They Are From/ Located Now: From Bogotá, Colombia, and Currently Lives in Scottsdale, Arizona





### **ALICIA SHEPHERD**

Alicia Shepherd is the Top advisor at Edward Jones Advisor

What They Do Best: Alicia has held many roles at Edward Jones Advisor. From a field trainer, academy trainer and support trainer, and now a top Advisor. She has helped provide education for individuals going through life events and transitions while providing support for them. She works primarily with families, professionals and business owners who aspire to have a work-life balance and value partnership for getting to and through life's hurdles.

Interesting Fact: She grew up in Michigan on a family farm where she learned at an early age to work hard and save.





### ANDY GRIFFIN

Andy Griffin is the Co-founder and CEO of The District PHX, and CEO at Capital PHX

What They Do Best: Real-Estate Investing, Wholesaling Real Estate, Mentoring

Interesting Fact: Andy is a podcast host and founder of the come up, where he connects with amazing entrepreneurs from a variety of industries to learn all about their Come Up.

Andy is most proud of his fifteen year old daughter Emily and thirteen year old son Chance. He loves contributing to US Army Special Forces Community through the Coast to Coast Foundation and helping children through The Valley Guardians Foundation.





## **ANNIECA ACKER**

Annieca Acker is the CEO of Annieca Insurance

What They Do Best: Annieca has been in the insurance industry for over 20 plus years. Annieca is an award-winning and nationally recognized industry expert. She is the host of The Game Changers Podcast and an author of the upcoming book Born to Rise. She has been a respected speaker and educator since 2011 and has trained close to 10,000 CEO's in the insurance industry alone.

She has been an example of success on every level from winning every award Allstate has to being a Tony Robbins Platinum Leadership graduate.

Interesting Fact: Annieca has a passion for health and fitness as well and is regularly sought out for her results in the world of active living.





# ASHER GUNTER

Asher is the Executive Vice President with CBRE.

What They Do Best: Asher joined in 2005 and is a member of CBRE's Institutional Group and is nationally recognized specializing in the sale of multifamily units. Since joining CBRE, he has been involved in the sale of more than 145,000 apartment units with a value of nearly \$19 billion. CBRE Phoenix Multifamily Institutional Properties is the most active multifamily team in the western United States and is one of the top producing teams in the country.

Where They Are From: Live Oak, Florida

Interesting Fact: Asher enjoys playing racquetball and more recently has picked up pickleball at family events.





## **BEN HUDYE**

Ben Hudye is the Chairman at Hudye Group LP.

What He Is Best At: Ben has led the organization through full business cycles – particularly in Agriculture – and the redeployment of capital into diverse asset classes, currently being Real Estate.

Interesting Fact: Ben is proud to be working with family and he finds it especially rewarding to continue the Hudye tradition of giving back to the community.





## **BRADEN HUDYE**

Braden Hudye is the VP of Hudye Group LP / Hudye Group VCI LP, as well as President of Abundance Capital Investments.

What They Do Best: Braden specializes in a family-focused Real Estate investment firm specializing in Multi-Family, Luxury Sing Family, and commercial land, as well as Venture Capital Investments and Equity Trading Strategies. He has held a variety of positions in the agriculture, real estate, and investment fields.

Interesting Fact: Braden is a co-founder and board member of the Valley Guardians, sits on both the planning committee and recipient committee for The Big Buck Run based out of Saskatchewan, and is in the process of starting a new Kelowna chapter of Valley Guardians.





### **BRETT MAAS**

Brett Maas is the Managing Partner at Hayden IR, Inc., a national investor relations consultancy.

What They Do Best: Brett builds his community through his work with Hayden IR. Brett finds it exhilarating to be exposed to so many different industries, business models, and intelligent people every day. He helps elevate the profile of micro and small-cap public companies and connect them with the right investors at the right time.

Hobbies/Interesting Fact: Brett is a founding member of the Sons Of Arizona. A local charity whose mission is to lend a helping hand and give back by inspiring local children, local school systems, charities, nonprofit organizations, and individual kids who just need a little boost to get them where they need to be!





## **CAREY WILLIAMS**

Carey Williams is the CEO at WR GROUP, Inc Consumer Health Brands

What They Do Best: Founded in 2001, WR Group has stood as a leader in health and wellness by introducing innovative products and solutions to the marketplace. Our extensive brand portfolio includes over 1000 products and 18 unique brands, which we distribute throughout the United States and more than 50 countries worldwide.

WR Group is an extremely efficient vendor partner due to our wide selection of products across multiple health & wellness categories including diet, nutrition, vitamins, whole food powders and juices, aromatherapy, beauty, pet care, baby care, oral care and overall personal wellness categories. We ship our 18 diverse brands to distributors and retailers globally.





### **CARTER UNGER**

Carter Unger is the President at Spring Creek Development

What They Do Best: Spring Creek Development is a Scottsdale-based firm established in 1992, specializing in the restoration, development and management of signature real estate projects, with an emphasis on boutique hotels and fine dining restaurants. Spring Creek Development is responsible for such notable properties as the Hermosa Inn in Paradise Valley, Arizona, the Royal Palms Hotel and Casitas in Phoenix, Arizona, and South Bridge at the Scottsdale Waterfront in Scottsdale, Arizona.

Interesting Fact: He is the Co-founder is the Co-owner of the Children's Learning and Play Festival





### **CHRIS CAMACHO**

Chris Camacho is the president and CEO of the Greater Phoenix Economic Council.

What They Do Best: Chis is a proven economic development executive focused on building a more diversified industry base in Metro Phoenix. He manages the organization's domestic and international strategies to build a more diverse economy in Metropolitan Phoenix. The organization has unique competencies in site selection, corporate taxation, incentives and new market entry.

Interesting Fact: Chris received an economic development certification, In addition to his bachelor's degree in Psychology, and a Masters Degree in Public Administration from Southern Illinois University





### **CHRIS GRULER**

Chris Gruler is the Owner at Protege Branding, a creative marketing and storytelling firm!

What They Do Best: Online branding, digital marketing, story telling, and online strategy for growth.

Interesting Fact: Chris Gruler is a former 3rd overall, 1st round draft pick by the Cincinnati Reds out of high school. Chris is an avid boxer, chipotle eater and family man.





### **CHRIS HIGHMARK**

Chris Highmark is the Vice President at FineMark National Bank & Trust

What They Do Best: FineMark offers a comprehensive array of banking, trust and investment services to clients interested in establishing long term, high touch relationships. FineMark is dedicated to providing a culture of service to our clients and making a positive difference in the communities we serve.

Interesting Fact: Chris is well versed in every aspect of banking, from trust & estate, to wealth management.





### **CHRIS LOUGHNEY**

Chris Loughney is the President at Fitch Hill LLC, an Interior Design and Construction Company

What They Do Best: Fitch Hill is a full-service interior design and construction firm with more than 20 years of industry design experience, backed up by more than 50 years of construction expertise. Founded by Chris and Molly Loughney in 2016, Fitch Hill pays tribute to the warm memories of Chris' childhood home in Montville, Connecticut.

Interesting Fact: Chris is a member of the Sigma Chi Fraternity





### **CHRIS MARINAKOS**

Chris Marinakos is the President at Aero-Link Arizona. Aero-Link Arizona specializes in the supply and repair of an extensive array of aircraft components. Aero-Link Arizona offers 24 hour service; allowing them to quickly meet their customer's needs.

This network has helped ALA supply the world's commercial, regional and corporate aircraft operators quickly and consistently since 1998. Aero-Link Arizona's attention to quality, availability and competitive pricing allows them to service their global customer base with unmatched efficiency.

Aero-Link Arizona's commitment to excellence allows them to service their worldwide customer base with world class service.





## **CRAIG VUKASIN**

Craig Vukasin is an accomplished fitness entrepreneur and consultant.

What They Do Best: He created a successful health club chain throughout Montana and Idaho with 7 locations with over 250 employees. Recently moved to Arizona and started a new fitness brand called Elev8 in Chandler AZ.

Interesting Fact: Craig played football for the Montana Grizzlies and traveled throughout the Northwest as a competitive bodybuilder.





### **CATHERINE WAY**

Catherine Way is the Marketing Manager at Prime Plus Mortgages, and Associate Guardian of the Valley Guardians.

What They Do Best: Marketing, SEO, Graphic Design, Storytelling, Content Creation, Blogs to name a few.

Interesting Fact: Catherine was a champion Irish and ballroom dancer, and was born lucky number 7 to a family of 11 children. She is an avid gamer, and loves getting stranded in the wilderness.





### DAN BENNATT

Dan Bennatt is the Managing Director at JDB Capital Partners

What They Do Best: JDB Capital Partners is a boutique merchant banking firm focused on investing in, and providing investment banking services to, middle-market companies throughout North America.

Interesting Fact: Dan Attended The University of Texas at Austin - Red McCombs School of Business





### DAN KENNEDY

Dan Kennedy is the CEO at MindNest and SparkTarget

What They Do Best: Kennedy has built a career out of turning big ideas into successful companies. Over the past 20 years, Kennedy has been the entrepreneurial force behind seven companies, raising roughly \$350 million dollars in funding. Most notably, he co-founded SalesLogix, one of the most widely used sales-force automation software offerings on the market.

Interesting Fact: Kennedy studied mathematics, computer engineering and advanced music theory at Syracuse University.





## DAN SERPE

Dan has a proven track record of success as an entrepreneur, business executive and Buy-Here, Pay-Here owner/operator.

After selling his highly successful multi-state jewelry business in the Midwest in 2001, Dan moved to Phoenix, Arizona and opened ABC Auto, a Buy-Here, Pay-Here used auto dealership, and its related finance company. Dan built revenue to \$30 million within a five-year period, placing the business in the top 5% in the industry. Dan is currently the President and CEO of Cars2Go, Inc., a Buy-Here, Pay-Here used auto dealership headquartered in Glendale, Arizona, and Dynasty Finance, Inc., its related finance company, both launched in 2013. Currently, Dynasty Finance has a \$7 million portfolio. Dan has been an expert panel member for the NABD (National Association of Buy-Here, Pay-Here Dealers) at their annual conference and served several years on the Board of Directors for the AIADA (American International Automobile Dealers Association) in Phoenix, Arizona.





### DARCY HORDICHUK

Darcy Hordichuk is the Director of Business Development, and Networking at Canada to USA and Jet Linx

What They Do Best: He is a Canadian and dual citizen living in Arizona. A retired NHL player now handling real estate, business development and property management.

Where They Are From: Darcy was born and raised in Saskatchewan, Canada.

Interesting Fact: Darcy was a NHL enforcer for over 12 years!





### DARLENE RICHERT

Darlene Richert the Proprietor of AVERY LANE, a fine consignment shop featuring designer furniture, antiquities, and original art from some of Arizona's finest estates.

What They Do Best: Darlene is an entrepreneur, creative designer and non-stop networker and marketer.

Interesting Fact: My greatest joy in life is being a mom and my business is named after my children-AVERY and DeLANEy. They are mature, poised, articulate and talented and they regularly work at the shop and make me so proud. In 2014, She became a proud member of EO (Entrepreneur's Organization) which has been a game changer.





# **DAVE LOANEY**

Name: Dave Loaney is a Partner for Fresh Start Funding, and a Managing partner at PSS Holdings, LLC, and HCG LLC (Hemp)

What They Do Best: Fresh Start Funding provides attorneys with no-hassle financing and effective payment management services so they can focus on solving clients' legal issues while allowing them to make low weekly or monthly payments.

Interesting Fact: Dave attended the University of Wisconsin-Eau Claire, and Thunderbird School of Global Management and received the following degrees: Masters in International Management, Masters in Marketing and Advertising, and a Bachelor of Business Administration.





### DERBY EARNHARDT

Derby Earnhardt is part owner of the family business, Earnhardt Auto Centers.

What They Do Best: Derby started off working in the detail department as a teenager and has worked through various fields in their business including, lot attendant, finance, accessories, and sales. Today they have 21 store locations representing 17 brands. 19 of the stores are here in the Phoenix Metro while the other two stores are in Las Vegas, NV.

Interesting Fact: Derby Earnhardt grew up in Queen Creek, AZ where he still resides today. He played a couple years of basketball at Yavapai Community College in Prescott, AZ before transitioning to Arizona State where he earned a degree in Business Finance.Derby is also a member of the charity organization, The Chandler Compadres.





### DOMINIC RICCOBONO

Dominic Riccobono is a business prodigy.

What They Do Best: Dominic has started dozends of successful companies including: food and beverage, manufacturing, lighting, auto services, home services, and financial services.

Interesting Fact: Dominic started his first business when he was 16, and generated \$1 mil in revenue his first year!





## DON SERPE

Don is president of BHPH Capital.

Don is an accomplished entrepreneur and business owner with 17 years' experience in the Buy-Here, Pay-Here industry.

Don began his career in the auto industry in 2002 at the as a salesman for ABC Car Company, consistently ranking number one in sales. Don then opened D&D Car Company LLC, a wholesale car company, in 2003, which directly supplied vehicles for ABC Car Company. His responsibilities included purchasing vehicles and running the day to day operations. Since 2013, Don has been employed as the General Manager of Cars2Go where his duties have included underwriting, hiring, training and advertising. Don has underwritten nearly \$40 million in loans for over 4,000 units at Cars2Go. More recently, Don has become a shareholder, director and executive of both Cars2Go and Dynasty Finance.

Don owned A2Z magazine, a Scottsdale nightlife and entertainment magazine he started when he was 20 years.

Don's passion for "the deal," quality family time, and tenacity for life are just a few of the reasons he has been successful. Don participates in various charity events around the valley, caring most about causes that support children.





# **DONNIE COATS**

Donald F. Coats, Jr., JD, CPA, LLM in Tax at Dana Whiting Law, which is a estate planning, estate litigation and probate firm.

What They Do Best: He also holds a Certified Public Accountant (CPA) license and Real Estate Salesperson license in the State of Arizona.

Interesting Fact: Mr. Coats earned his Bachelor of Arts degree in Accounting at the University of Northern Iowa in Cedar Falls, Iowa. Following his undergraduate graduation, he moved to Scottsdale, Arizona where he passed the Certified Public Accountant Examination and served as a key member in the tax department of a well-respected Arizona accounting firm.





### **DUSTIN PETTY**

Dustin Petty is the President at Avanti Windows & Doors

What They Do Best: Avanti Industries is a manufacturer of vinyl framed windows and sliding glass door systems based in Glendale, AZ. Avanti Industries specializes in full-service window projects by providing manufacturing, installation, and window related project coordination.

Interesting Fact: Dustin has an Advanced Spanish Degree from Universidad de Granada





# **ED GRANT**

Ed Grant is the Executive Vice President at Scottsdale Investment Management ("SIM").

What They Do Best: Land acquisition and entitlement, development, and syndication. Since inception SIM has owned, developed, and sold tens of thousands of acres of land, 4M square feet of commercial buildings, and completed over \$1B in transactions. In 2020 alone they acquired or sold over 500 acres of both industrial and residential land throughout the Valley. They have an additional 2.2 million square feet of industrial development and 200 units of single-family rental projects under development for 2021 and beyond.

Interesting Fact: Ed has a Master's degree in Business Administration from Arizona State University, and a Bachelor of Science in Finance from the University of Arizona





# ED SANDIDGE

Ed Sandidge, CLU offers a broad portfolio of individual life, disability income and long term care insurance protection, asset accumulation strategies, and financial products and services for families, businesses, and institutions.

What They Are Best At: Have over a thousand clients whom I assist with their financial planning. Been in the financial services business for 59 years, representing Mass Mutual among other A++ insurance companies.

Interesting Fact: Involved heavily in ASU sports and College of Business. Happily married to DeeDee for 43 years with five children. Live in Scottsdale at Country Club Estates.





# **ELDEN VON LEHE**

Elden Von Lehe is the President of Von Lehe Financial, and Equity Owner of Ice Now.

What They Do Best: Von Lehe Financial provides financial service to high net worth private individuals. They offer experience in Portfolio Management, Private Foundation formation and operation, Real Estate Residential and Resort Development, Multi-Family Asset Portfolio Management, Farm Land acquisition and management and Venture Capital.

Interesting Fact: Elden Attend the University of Kansas and received a MBA in Finance and Portfolio Management, as well as Bachelors in Finance and Accounting.





## **GEORGE SEEVERS**

George Seevers is the Senior Vice President – Commercial Sales Manager for Thomas Title & Escrow.

What They Do Best: George is responsible for leading our National Commercial Services sales team to achieve long term growth and enhance strategic local and national partnerships. George is an accomplished business professional with more than 20 years in the Commercial Real Estate industry

Interesting Fact: George is an Arizona State University Alumni who has called Arizona his home for almost 30 years and is a devoted husband and proud father of two beautiful girls.





### **D. TYLER HEYMANN**

D. Tyler Heymann is the CEO of Prism Financial Concepts

What They Do Best: Prism Financial Concepts is a financial planning firm dedicated to providing financial education and value-driven guidance to the business owners and families we partner with. Our team is motivated by your success, eager to help you make a difference—and is transforming the way individuals like you have received wealth advice in the past.

Hobbies/Interesting Fact: He coaches ice hockey (as a Pinnacle High school Division 3 ice hockey coach) and is an avid supporter of social and communal causes that enable greater safety and security for children and empower financial literacy across the Arizona community. My wife Stephanie and I live in Scottsdale with our children Max and Paige and our Havanese, Charley.





## **IVAN GARCIA**

Ivan Garica Is the Business Relationship Manager for Chase, in Scottsdale Arizona

What They Do Best: Become a trusted advisor for my clients by sharing industry best practices and strategies to help business owners achieve short and long term financial goals. Currently working with businesses with annual revenues under \$20 million.

Interesting Fact: Currently, he is working with businesses with annual revenues under \$20 million.





## **JACK RICCOBONO**

Jack Riccobono is an accomplished entrepreneur in a wide variety of industries

What They Do Best: Business Development, Sales, Marketing, Direct To Consumer Sales. Jack's varied portfolio includes fortune 500 companies, such as a glass company with annual sales totaling over \$100 mil.

Hobbies/Interesting Fact: Jack Prides himself on the fundamentals of business, and instill those values into the people that matter most to him, such as his 3 children.





## JACK THOMPSON

Jack Thompson is a Licensed Real Estate Agent at North&Co.

What They Do Best: Jack has always prided himself as a problem solver with the ability to anticipate forthcoming consequences. He is a team player who is educated and motivated towards accomplishing goals. Jack is an advocate and mentor among colleagues with a drive for excellence and success.

Interesting Fact: Jack received his Masters in Business Administration in 2013 from the University of Phoenix where he was a part of the Delta Mu Delta Honor Society.





## **JAMES CLARK**

James Clark Owner, Blind Society, a branding and creative agency

What They Do Best: Blind Society has directed and produced TV campaigns for some of the world's largest brands. As a Creative Director / Writer / Designer / Film Director / Speaker, James likes to be involved with his clients on a lot of different levels. And that has come in very handy as he's helped in the development of over 100 start-up brands where doing the same old thing just doesn't work.

Interesting Fact: While James has dabbled in the worlds of real estate and restaurants, and has miraculously kept all his teeth during years of playing hockey.





## **JAMES HUDYE**

James Huyde is the Vice President of The Hudye Group, and Board member of the Valley Guardians.

What They Do Best: From a very early age, James took interest in the family business and building lasting relationships. Currently a director of the Hudye Group, he uses creative thinking to resolve current issues and anticipate future challenges.

Interesting Fact: James is particularly proud to have helped lead Hudye Soil Services to its win as Retailer of the Year in Canada in 2011.





### **JAMES SVIGOS**

James is the Senior Vice President, Financial Advisor and Portfolio Manager at The Svigos Grey Group @ Morgan Stanley

What he does Best: As a founding partner of The Svigos Gray Group, James is well versed in equities, fixed income, alternative investments, insurance products, syndicate offerings, and structured products. James was recently named to the Firm's prestigious Century Club, a group comprised of some of the top Financial Advisors at Morgan Stanley. Forbes Magazine also recently recognized James as a 2018 Top Next-Generation Wealth Advisor and 2019/2020 Top Next-Generation In State Wealth Advisor.

Where is he from: Chicago

Hobbies or interests: James enjoys spending time with his wife, 2 daughters and son. As well as playing football and rugby, attending sports events and reading.





## **JAMIE CAROLL**

Jamie Carroll is the Co-Founder at Forty4 Concierge

What They Do Best: Forty4 Concierge is a members' only platform bringing true convenience to North America's premier professional athletes. We understand that your time is better served focusing on your career and your family, so we are here to help take care of the rest. Our team is unified around two goals : 1 – making the most of your precious free time 2 – become a trusted part of your lives to help with any need, large or small

Interesting Fact: Jamie Attended Providence College and received a bachelor's degree in Marketing.





## JAMIL DAMJI

Jamil Damji is a Real Estate Investor and Business Owner Of KeyGlee

What They Do Best: Keyglee is a real estate investment property provider that is focused on creating the most streamlined and friendly process for both seasoned investors and wholesalers.

Interesting Fact: He had a short sketch comedy career, and has a reality TV show coming out later this year.





## **JASON MITCHELL**

Jason Mitchell is the President at The Jason Mitchell Group

What They Do Best: The Jason Mitchell Group, is America's #1 real estate team, they have 1.6 Billion in real estate sales in 2020. Located in 16 states across the U.S., The Jason Mitchell Group has become the #1 Real Estate Referral Team in the country and ranks in the top 5 of overall production

Where They Are Located Now: We are based in Scottsdale, AZ and also have offices in CA, CO, FL, NV, GA, MI, UT, TX, WA, NY, NJ, and NC







Jay McKee is the Founder and CEO at Lessen Inc

What They Do Best: The LESSEN Property Services Platform creates an easy real estate management experience for real estate rental assets and delivers a great customer experience. At scale. Every time.Whether you own five rental properties or 5,000, experience on-demand property services and instantly connect with LESSEN-approved service providers on the LESSEN Property Services Technology PlatformTM.

Interesting Fact: Jay holds a degree in the following: Bachelor of Science in Business, and Political Science





## JEFF WOODFIELD

Jeff Woodfield is the Owner of Catapult Equipment Finance

What They Do Best: Empowering small business owners with flexible access to equipment financing, working capital and small business funding that helps you grow and secure new business in today's market. We offer financial solutions for small to medium sized businesses throughout the country and have helped clients from nearly every industry to secure equipment financing and working capital.





### JEFFREY KROHN

Jeffrey Krohn is the Vice President at Roscoe Property Management

What They Do Best: Lead

Where They Are From and Located Now: Born in Winnipeg, Manitoba, Canada. Grew up and Currently lives in Arizona

Hobbies: Love to race cars





## JEREMY ELLENS

Jeremy is the cofounder of LeadQuizzes, a marketing software that helps its users generate leads and learn about their audience through quizzes and surveys.

What They Do Best: He is an expert in internet marketing and lead generation and has grown LeadQuizzes from zero to more than \$1,000,000 in just six months.

Hobbies/Interesting Fact: He is frequently featured in Entrepreneur magazine and he and his team have won numerous awards and accolades.





## JEREMY TUCKER

Jeremy Tucker is the Co-founder at Radix Athlete Marketing

What They Do Best: Jeremy is a pro-athlete turned entrepreneur. He is a cofounder of Radix, an athlete marketing group focused on building and using digital platforms to increase the influence of professional athletes.

Interesting Fact: Jeremy Tucker was a professional hockey player before opening his own marketing business.





## JERROD JENSEN

Jerrod is the General Contractor for Innovative Custom Contractors

What They Do Best: What he is good at: For over 20 years, Jerrod has led the residential and commercial construction industry with integrity, quality, and straight-forward communication. He is a skilled and talented General Contractor specializing in residential building and remodeling, and mold and water restoration. He is a self-motivated, highly driven and well-respected man in the community. He started his building career in St Cloud, Minnesota in 2000 remodeling custom homes. He moved to Arizona where he met his wife and began growing a vast list of accomplishments while growing Innovative Custom Contractors and Innovative Custom Pools. He is a family man and father to three kids.

Where he is from: Foley Minnesota now living in Chandler Arizona.

Interesting Fact: Jerrod enjoys Golfing and fishing.



## JESS TRADER

Jess Trader, is the Branch Manager at Security National Mortgage Company

What They Do Best: Closing loans!

Where he is From: Jess was born in Los Angeles, California and grew up in Prescott Valley AZ. Jess considers himself an Arizona native, and brings his depth of knowledge and an individualized approach to help serve his clients in the valley.

Interesting Fact: When not closing mortgages, Jess enjoys traveling, hunting, golfing, MMA and hanging out with his friends.





## **JODI MALEFANT**

Jody Malefant is the President and Owner at W&W Structural, Inc.

What They Do Best: W & W Structural, Inc. is a full service Structural Steel, Miscellaneous iron and Architectural/Ornamental Iron fabrication and erection firm.

Interesting Fact: W&W Structural,Inc.'s employees receive training that enables them to perform their jobs at a higher level of expertise and efficiency.





## **JOE BARNES**

Joe Barnes is a retail developer

What He Is Best At: My biggest asset is the ability to assess off market properties with value add characteristics. All aspects of development in house. Land acquisition, Leasing, Construction and Property Management.

Hobbies: Porsche, Golf, anything on the water....and Making Money.







John Damiris is the Senior VP, Commercial Banking Team Lead at UMB Bank

What They Do Best: John manages a group of commercial lenders and is one of three officers comprising the Arizona loan credit committee that manages more than \$1 billion in assets for the Arizona region.

Where They Are From: John is from Kansas, and now lives in Phoenix

Interesting Fact: John was recently honored as a 40 under 40 winner by the Phoenix Business Journal.





## JOHN LAURINAITIS

John Laurinaitis is an American professional wrestling personality, producer and retired professional wrestler currently signed to WWE as a producer.

What They Do Best: Johnwrestled for such promotions as World Championship Wrestling (WCW), All Japan Pro Wrestling (AJPW) and WWE.

Interesting Fact: John Laurinaitis started wrestling in 1986 as Johnny Ace. Prior to joining WWE, Laurinaitis worked as an executive for WCW.





## **JORDAN GEOTASIS**

Jordan Geotasis a Partner at Ardent Advisory Group, LLC

What They Do Best: Jordan Geotas is a mergers and acquisitions advisor, licensed attorney, and a commercial real estate broker. In his career he has been instrumental in advising businesses in the divestiture process and for commercial real estate transactions and commercial mortgages. Mr. Geotas has been a licensed attorney for over 25 years and brings over 15 years of investment banking experience.

Interesting Fact: Mr. Geotas earned a BA in Political Science and Philosophy from Rutgers College and a Juris Doctorate from Arizona State University. Jordan lives in Scottsdale, Arizona with his wife and their two daughters.





# JOSE RAMIREZ

Jose Ramirez is the Owner & Designated Broker, OX Urban Properties

What They Do Best: Ox Urban, Provides full service real estate consulting and brokerage services such as Retail, Office, Mixed Use. Real estate development company specializing in boutique mixed use developments. Manage day to day activities including acquisition, leasing and development of our assets in Old Town Scottsdale.

Where They Are Located: Scottsdale, Arizona





## **KATHY LAURINAITIS**

Kathy Laurinaitis is the Managing Partner of JBN & Associates, an executive search firm partnering with companies across the globe.

What They Do Best: JBN Executive is a search firm with the power to produce results. With a foundation built on confidentiality, integrity and reputation they take pride in executive recruiting & placement programs. Their top skills include: Recruiting, Business Development, New Business Development, and Analysis.

Where They Are Located: Scottsdale, Arizona

Interesting Fact: She is the mother of WWE Superstars the Bella Twins and starts with them in the hit series on E – Total Bellas.





### **KELDY WINTERS**

Keldy Winters is a Real estate investor.

What They Do Best: Keldy is a real estate investor. He specializies in the reposition of aging assets.

Where They Are Located Now: From Toledo, Washington, now resides in Chandler, Arizona

Hobbies: Keldy often spends his time doing one of the following: flying, fishing, and traveling.





## **KYLE McGINLEY**

Kyle McGinley works with Ross Brown Partners and MainSpring Capital group in the real estate brokerage, asset management and development industries.

What They Do Best: His attention to detail, follow up, willingness to always do the right thing, and loyalty and honesty with clients has led him to transact more than \$100 million in leasing and investment sales and purchasing over the past 5 year.

Interesting Fact: Kyle started a high-end watch wholesale company at the age of 16 with desires to own high end vehicles. After 3 years in operation, that business grew into a hard money lending and debt consolidation company.





### LAUREN ROSIN

Lauren Rosin is the Owner and founder RosinTeam. A Real estate team in Arizona and San Diego

What They Do Best: Lauren has mastered many disciplines of Real Estate strategies including: buying and selling homes, short sales, Trustee sales, tax strategies, legal strategies, fix & flips to name a few. She has been working in the Arizona Real Estate market since 2003 and San Diego since 2013. Drawing on her seven years of experience in mortgage lending has provided Lauren a different perspective in the Real Estate arena than your average Realtor.

Interesting Fact: Lauren is still actively working on Real Estate deals daily and has lead her team to "Team of The Year," on 3 different occasions. Lauren prides herself on sharing her knowledge and helping guide her team to successes beyond their expectations.





### **LESLIE SONNIER**

Leslie Sonnier is the Owner of Stay Sonnier Realty & The Platinum Experience

What They Do Best: Manages over 100 Vacation Rentals across Arizona including a Bed & Breakfast in Sedona. She has taken the vacation rental concept to the next level, including concierge services and giving donations to charity for every booking!

Where They Are From/ Located Now: From the great state of Texas and LOOOVE Arizona!

Fun Fact: I own 28 chickens- My Scottsdale City Slickin' Chickens!





## LOREN HOWARD

Loren is the Chief Manager at Prime Plus Mortgages, and the Current President of the Valley Guardians.

What They Do Best: Hard Money Lending, Real Estate Investing, Coaching In The EOA, Launching New Companies

Interesting Fact: Loren was a Freshman All American Defensive End and Big Ten Defensive Freshman of the year. His sophomore year, he was All Conference Defensive End, and currently holds the world record for the indoor rowing for 1:00 for max distance 100m, and 500m.





# LUKE LARSON

Luke Larson is the President at Axon, which gives public safety leaders new tools to protect life.

What They Do Best: As President of Axon, Luke is responsible for leading the company's day-to-day operations and overseeing all aspects of the company. Luke joined Axon in 2008 and has filled a variety of executive and management roles since then, becoming President in April 2015.

Interesting Fact: Prior to joining Axon, Luke served two tours in Iraq as a Marine Corps infantry officer and was awarded the Bronze star with V for valor on his first tour. Luke graduated from University of Arizona on an NROTC scholarship and has an M.B.A. from Thunderbird School of Global Management.





# LUKE MOFFATT

Luke Moffatt, Sales Manager for Nemco & Global Solutions Food Equipment.

What they do best: Manufacturing countertop kitchen equipment for national restaurant chains in all sectors of the foodservice industry. Such as Subway, QuikTrip, In-N-Out, Darden Brands, Burger King, Speedway and more. They focus on being more than just a supplier of equipment, and more of a consultant to bring a restaurant's menu to life, providing customized solutions to their customers. He is also heading up their new sourcing company to offer economy options for the more price-conscious restaurateur.

Interesting Fact: In Luke's prior life, he played hockey at the University of Michigan, and professionally in Europe for five years. During his last two seasons, he was able to achieve an MBA in England before coming back to the US to start his business career.





### MANDY BARTON

Mandy Barton is the Founder and CEO at Barton Logistics, and is a Author, and Entrepreneur

What They Do Best: Founded in 1997, Barton Logistics provides full truckload freight service throughout the United States.

Where They Are From: Mandy is from Bandera Texas

Interesting Fact: Mandy released her book, Step One: Jump! Cut the Crap Already and Start Creating the Life You Really Want.





### MARK CORDOVA

Mark Cordova is the President and CEO of Cordova Contracting And Development

What They Do Best: Cordova Contracting And Development provides design-build services, construction management and experienced and qualified staff to provide support to the client to make every project a success.

Interesting Fact: Cordova Contracting And Development was founded in New Mexico, and in recent years, have expanded our operations into Colorado, Arizona, Nevada and Texas.





## MATT MASSICK

Matt Massick is a high performing executive in enterprise technology solutions for the past 20 years.

What They Do Best: Strategic Planning and Execution, Personal and Professional Development, Multi-Disciplinary Skill Set, Venture Capital, Mergers & Acquisitions

Interesting Fact: Grew Central US Market at EMC Corporation by 50% Y/Y for 5 Years. Scaled a Startup from five employees into a \$140m Enterprise and Subsequently Sold to a Global Publicly Traded Organization





### MAX HANSON

Max Hanson is the CEO at Y Scouts

What They Do Best: Y Scouts Brings Purpose-Aligned & Performance-Proven Leaders to SaaS and Health & Wellness Companies. Some of MAx strengths include: Business Strategy, Hiring, Contract Recruitment, Sales Management.

Interesting Fact: After acquiring over 20 years of experience in the recruiting space, Max co-wrote the Amazon #1 bestselling book on the method they have developed that's revolutionizing the search for leaders.





### MICAH KINSLER

Micah Kinsler is the President at MiCamp Solutions. A financial technology firm, MiCamp Solutions is a trusted, worldwide leader for secure payment processing solutions.

Whether companies are looking for a new, disruptive global processing platform or machine learning algorithms to reduce fraud, we have extensive expertise, strong partnerships, proven technologies and decades of experience to make it happen.

The core principles of MiCamp Solutions are to be elite, competitive, reliable, secure and transparent. We stand by our commitment to our clients, wanting to be your best relationship in business.





### MICHAEL BAER

Michael Baer is the National Division Manager at Sunland Asphalt & Construction, Inc., A Huron Capital Portfolio Company.

What They Do Best: Michael Baer has over 20 years of experience in the construction industry.

Interesting Fact: He sits on the Board of Governors for the Boys and Girls Club of Greater Scottsdale and the University of Phoenix Advisory Board. He is also a member of the Young Presidents Organization (YPO), the Arizona School Board Association (ASBA), the Arizona Association for Economic Development (AAED), and the American Public Works Association (APWA).





## MICHAEL CASERTA

Michael Caserta is a Software Developer at Fenetech

What They Do Best: Michael is an experienced Application Analyst with a demonstrated history of working in the computer software industry. Fenetech provides the Fenevision Software solution, the leading ERP System Software for the window, door, and glass industry worldwide.

Where He is From: Streetsboro, Ohio, United States





### MICHAEL GOLDING

Michael Golding, DDS is a Oral & Maxillofacial Surgeon at Oral & Facial Surgeons of Arizona

What They Do Best: While in residency he was the Chief Resident and was granted the "Professor's Cup as the most outstanding surgeon by the professors of University of Miami. Dr. Golding is highly trained in all aspects of oral and maxillofacial surgery with specialized interest and experience in dental implants, Teeth-In-a-Day rehabilitation, Wisdom teeth removal, advanced bone grafting techniques, orthognathic jaw surgery, and facial cosmetic surgery.

Interesting Fact: Dr. Golding enjoys spending time with his family, traveling, running and playing golf. He is a member of many philanthropic organizations, including The Phoenix Thunderbirds, The Executive Council 70 both of which raise money to improve the lives of the underprivileged throughout Arizona.





### MITCHELL STRAVITZ

Mitchell Stravitz is the First Vice President at CBRE, Inc

What They Do Best: CBRE Group, Inc. is a Fortune 500 and S&P 500 company headquartered in Dallas, and is the world's largest commercial real estate services and investment firm

Interesting Fact: Mitchell attend Baylor University - Hankamer School of Business, and was a member of Phi Gamma Delta







Naidu Vos, is the CEO of AZCR Staffing and the heart and soul of the company.

What They Do Best: Naidu prides herself on knowing everyone of her employees and staff personally. She can personally perform all tasks asked of any of her employees.

Hobbies/Interesting Fact: Naidu is a co-founder and board member of The Valley Guardians





# NATE PIERSON

Nate Pierson is the Chief Operating Manager at MOKE Properties where he owns and oversees Business Ventures and Seek New Business Opportunities.

What he is best at: Mortgage Lending, Loan Origination, Mortgage Banking, Underwriting

Where He Is Located: Scottsdale, Arizona





### **NOAH BROCIOUS**

Noah Brocious is the President of Capital Fund I, LLC (CFI)

What They Do Best: Noah specializes in short term private money loans for real estate projects for investors, builders, and developers.

Interesting Fact: He then attended California Lutheran University (CLU) and graduated magna cum laude with a BS in Business Administration in 2003 where he played four years of Men's Intercollegiate Basketball. He lives in Phoenix with his wife Jenna and their 4-year-old son Bear. They love spending time with friends and family, exercising and traveling when they can get away.





## PACE MORBY

Pace Morby is a Real Estate Investment Entrepreneur

What They Do Best: Creative Real Estate Investing

Where They Are From/ Located Now: Utah/AZ

Hobbies/Interesting Fact: About to start filming a reality TV show on A&E





# PAT MADDEN

Pat Madden is the Vice President for Axon's TASER business line.

What They Do Best: In this role he manages all aspects of the TASER business. Prior to becoming the lead for TASER, Pat served as Chief of Staff to the CEO & President of Axon. Prior to joining Axon Pat worked at McKinsey & Company out of their San Francisco office. Pat also served in the United States Marine Corps as a Recon Officer deploying to both Afghanistan and Iraq. He went to undergrad at Florida State University and also received an MBA from Wharton School of Business at The University of Pennsylvania.

Hobbies/Interesting Fact: Pat is a proud member of the Marine Corps. Additionally, Pat is a character ambassador at the Travis Manion Foundation where he is alnstructor for the "Leadership Bootcamp " program which helps develop leadership skills in high school students.





### **PAYTON KRUIDENIER**

Payton Kruidenier is a Full Service Commercial Real Estate Broker at Ross Brown Partners

What They Do Best: Coming from the financial advisory space, I have been fortunate enough to create relationships and friendships with business owners across a wide array of industries. I succeed in finding suitable spaces and investments that are suitable for my client's investment needs or for their business growth. Effective communication and transparency with my clients have been contributing factors to the trust I have created with my relationships.

Where They Are From/ Located Now: Born and raised in Scottsdale.

Hobbies: All Action Sports, Snowmobiling, Traveling, Collector Cars, and 3rd Generation Native of the Valley.





# **RIC FLAIR**

Ric Flair, is an American professional wrestling manager and retired professional wrestler signed to WWE

What They Do Best: Ric is the first two-time WWE Hall of Fame inductee, first inducted with the class of 2008 for his individual career and again with the class of 2012 as a member of The Four Horsemen, he is also a member of the NWA Hall of Fame, and the Professional Wrestling Hall of Fame. Flair is officially recognized by WWE as a 16-time world champion (8-time NWA World Heavyweight Champion, 6-time WCW World Heavyweight Champion, and two-time WWF Champion





### RICCARDO CATTAPAN

Riccardo Cattapan is the Owner at CMDA Design Bureau Inc.

What They Do Best: Riccardo Cattapan is owner and founder of CMDA Design Bureau Inc. Based in Scottsdale, Arizona. With over 25 years of senior level experience Riccardo provides the creative direction for the design bureau team. Offering his clients the best in spa and hospitality design, and mixed use development knowledge, Riccardo is an innovator in his field who utilizes the latest building technologies along with the latest 3d software to bring his concepts to life. In 2010 he received two internationally recognized design awards for his work with Westcor/Macerich and Elizabeth Arden Red Door Spa.

Interesting Fact: Riccardo can speak three different languages; English, French, and Italian.





### **RICHARD GIBBONS**

Richard Gibbons was invited as one of the top 40 Entrepreneurs in Canada 2015 to Quantum Shift, the Richard Ivey Business School. He also grew a chain of pet stores to 19 locations in Western Canada, which he sold to Private Equity Group in 2016.

What They Do Best: Offshore Tax Management Barbados, Business Development Pharmaceutical Account Manager, Online Affiliate Marketing Company, PTSD Clinics

Where They Are From/ Located Now: Richard Gibbons grew up in Western Canada and Barbados

Interesting Fact: He has been involved in EO Canada and is a Past Member of Vistage Canada.





# **RICK McCANN**

Rick is the Operations / Financial Manager at the Hudye Group, and Associate Board Member / Treasurer of the Valley Guardians

What He Does Best: Rick oversees the analysis of operations and valuations of real estate investments and market area specifics. His analytical and underwriting expertise includes the operation, acquisition, and disposition of real estate properties. Rick is committed to maintaining credibility and cultivating partner relationships.

Hobbies: In his spare time he enjoys hitting the tennis courts, playing a round of golf, is quite the singer, and enjoys spending time with his wife, and two beautiful children.





### **RYAN BADER**

Ryan Bader is the current heavyweight and light heavyweight mixed martial arts champion.

What They Do Best: Fighting.

Interesting Fact: Ryan grew up heavily involved in athletics and was offered a wrestling scholarship to attend Arizona State University where he was a two time All-American and a three time Pac-10 champion.Ryan was asked to participate in the reality show, "The Ultimate FIghter" where he would go on to win the show. Ryan had a 20 fight UFC career before switching over to Bellator MMA where he is now a dual champion





## **RYAN FRANCISCO**

Ryan Francisco IS THE Managing Partner at Edgehill Investments, LLC

What They Do Best: Ryan has 20 years of real estate experience and has 12+ years of experience working at two private real estate investment and development companies. Overall, Ryan has led the acquisition and development efforts of 6,000+ multifamily units located in Arizona, Texas, Oklahoma, Washington, and Ohio.

Interesting Fact: Ryan graduated from the University of Kansas with a degree in Business Administration with an emphasis in Finance. Additionally, he received an MBA with an emphasis in Finance from Arizona State University.





### **RYAN SCHULTZE**

Name: Ryan Schultze is the Founder of MagicLight / Mavric Electric Bikes

What They Do Best: Enjoy building brands/ companies

Where They Are From/ Located Now: From Alta, Iowa and Now Paradise Valley, AZ

Interesting Fact: Drinking tequila. Served in the Air Force Reserves right after high school.





### CHRISTOPHER SASSI

Christopher is an entrepreneur and professional trader.

What They Do Best: Chris started in the family business as the operations manager for a Cadillac/Hummer franchise, he transitioned into running a family office which invested in stocks, futures, and distressed real estate. For the last 6 years he has incubated a trading strategy as the President and COO of Orion Capital Advisors where their goal is to build programs that deliver risk adjusted returns in a variety of markets.

Where They Are From: Chris lives in eastern Idaho with his wife Zaneta and son Francesco

Hobbies: Chris enjoys big mountain skiing, snowmobiling, and summers fishing and playing golf with good friends.





# DR. SERAFINI

Dr Chris Serafini D.C. earned a Doctor of Chiropractic degree from Life University in Marietta, Georgia. He attended the University of Pittsburgh for his Bachelor's degree.

What They Do Best: Dr. Serafini's skill as a chiropractor has been widely recognized with the 2019 Top Doctor and a 2019 Top Chiropractor. Valley Spinal Care Kierland has been honored as the Best of Scottsdale for five years running.

Interesting Fact: When he's not caring for patients, Dr. Serafini devotes his time to educating the community about the benefits of chiropractic. He is a keynote speaker for the Foundation for Wellness Professionals. He also has served as the official chiropractor of the Gateway Pro Golf Tour.





### **STEVE SCATINO**

Steve Scatino is Partner and Executive VP of Sales for Hospitality Performance Network Global

What They Do Best: Corporate Marketing, Branding and Positioning, Social Media Marketing, Global Hotel Product Knowledge, Contract Negotiations, Site Selection, Trade Show and Event Planning, Event Management for Corporations and Associations

Interesting Fact: Steve is involved in the following organizations: EO Alchemy Events Expert, EO Alchemy Committee Board, Customer Advisory Board member for LA Tourism, PCMA Tech Committee





## **STEWART HOREJSI**

Stewart Horejsi is an American Businessman and Investor.

What They Do Best: Stewart Horejsi is a self-made billionaire and a poster name for buy-and-hold investing.

Hobbies/Interesting Fact: He splits his time between houses in Arizona, Oregon and Barbados, where he bought a home once occupied by actress Claudette Colbert.





### TODD BUDD

Todd Budd is a Crime Analyst in the US Army

What They Do Best: Todd is skilled in Sales, Emergency Management, Management, Technical Writing, and Command. He is a strong military and protective services professional graduated from Criminal Analyst.

Where They Are Located: Todd is currently located in Scottsdale Arizona





### WENDY BARLOW

Wendy Barlow is a Canadian All-American-ranked retired professional tennis player and coach.

What They Do Best: She played six years of professional tennis, including The Championships, Wimbledon, and was inducted into the Greater Victoria Sports Hall of Fame.

Interesting Fact: Wendy enjoys listening to music, shopping for clothes, and is married to Ric Flair





## ZACHARY KEPES

Zachary Kepes President at Zak Ventures LLC What They Do Best: Zak Ventures LLC leverages a decade of real estate agent and banking relationships to acquire distressed property below market value to rent out or flip.

Specialties: New and old construction, single family, multifamily, highly distressed assets.

Interesting Fact: Zach attended the Indiana University - Kelley School of Business for a Bachelor's degree in Entrepreneurship , Spanish, and Real Estate

